

## Pronamic<sup>®</sup> Technology Comparison

Each client has unique requirements – Pronamic<sup>®</sup> parts and services offer flexibility on choice of abrasion-resistant materials, specific designs depending on the grinding media and refurbishment services.

| Key: 🛛 🔵 | Possible | 0 | Limited | × | Not possible |
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|  | Pronamic <sup>®</sup> Parts  |  |   |  |  |
|--|--|--|---|--|--|
|  | Pronamic <sup>®</sup><br>H1<br>H2-Multilayer   | High-chromium white irons<br>(Ni-Hard IV)<br>Note: Cromodur no longer available  | Metal-matrix-ceramic  |  |  |
| Return on investment: optimisation<br>through choice of abrasion-resistant<br>materials  | Choices of H1 or H2-<br>Multilayer. Other<br>experimental materials<br>are being developed.                | × No options are available   | × No options are available  |  |  |
| Base material not wasted on<br>replacement: the cost of base<br>material (casting) can be diluted over<br>several refurbishments | • Standard in all Pronamic <sup>®</sup> parts  | Pronamic <sup>®</sup> Services are<br>possible (limited by the<br>existence of brittle cracks in<br>the base material) | Base material cannot be re-<br>used; the worn part should<br>be scrapped. |  |  |
| Service life   | Customer choice: H1 or<br>H2-Multilayer. Service life<br>factors: x1.5 and x2.24<br>relative to Ni-Hard IV | O Service life factors:<br>Ni-Hard IV: x1  | Service life factor: 2.5  |  |  |
| Continued services after purchase of parts   | Pronamic <sup>®</sup> in-situ     Services   | Pronamic <sup>®</sup> in-situ Services   | × Not available   |  |  |
| Minimisation of inventory cost   | Pronamic <sup>®</sup> refurbishment<br>= less inventory of<br>replacement parts                            | Pronamic <sup>®</sup> refurbishment =<br>less inventory of replacement<br>parts  | × Stock of new parts necessary  |  |  |
| Options for<br>(a) parts only or<br>(b) parts & services   | Pronamic <sup>®</sup> Services are<br>available after purchase<br>of Pronamic <sup>®</sup> parts           | Pronamic <sup>®</sup> Services are<br>available after purchase of<br>Pronamic <sup>®</sup> parts                       | × No services are available   |  |  |

|   | Pronamic <sup>®</sup> Services<br>Predictive/preventive maintenance or refurbishment services                                |  |  |  |  |
|---|--|--|--|--|--|
|   | With Pronamic <sup>®</sup> Parts   | With high-chromium white iron parts<br>(example: Ni-Hard IV)   | With metal-matrix-ceramic parts  |  |  |
| Targets: to maintain the throughput<br>and specific power consumption in<br>spite of wear – continuous<br>refurbishment                               | <ul> <li>Flexible wear top-up<br/>frequency. Customer has<br/>option of mill audits<br/>and/or mill optimisations</li> </ul> | <ul> <li>Flexible wear top-up</li> <li>frequency. Customer has</li> <li>option of mill audits and/or mill</li> <li>optimisations</li> </ul>              | Parts cannot be<br>reconstituted. However, the<br>customer has a choice of<br>Pronamic® mill audit and/or<br>mill optimisation |  |  |
| Dependability: ability to refurbish<br>anytime, even in an emergency  | Partial in-situ top-up is<br>possible with short lead<br>times   | • Partial in-situ top-up is possible with short lead times   | There are no reliable repair<br>methods available; the parts<br>should be replaced   |  |  |
| Re-using the base material –<br>reconstitution to the original profile<br>(a worn tire may still retain 80% or<br>more of the original mass when new) | <ul> <li>Possible, both in-situ or in the workshop</li> </ul>  | Possible, both in-situ or in the<br>workshop (however limited to<br>maximum 50mm deposit<br>thickness due to the intrinsic<br>base material brittleness) | • Not possible; the parts should be replaced.  |  |  |
| Loesche original specifications:<br>always maintained, without<br>adulteration or risks to operation.   | Full compliance  | Full compliance  | Only if parts are purchased<br>directly from Loesche<br>Customer Services  |  |  |
| Slag and cement mills normally<br>require frequent refurbishment  | <ul> <li>Possible with short lead times</li> </ul>   | • Possible with short lead times   | × Worn parts must be replaced  |  |  |
| Improved health and safety  | In-situ service removes<br>the need to remove and<br>refit heavy components  | In-situ service removes the<br>need to remove and refit heavy<br>components  | <ul> <li>It is not possible to service<br/>the parts in-situ, which<br/>demands handling the heavy<br/>parts</li> </ul>        |  |  |
| In high labour cost countries: the<br>cost of refurbishing in-situ is less<br>than the cost of replacing the parts                                    | In-situ service is available   | In-situ service is available   | × Refurbishment not possible.  |  |  |